

100 POWER LEADERS 2012

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■ A land-use, zoning and government law attorney, Neisen O. Kasdin helped revitalize South Beach through his service as chair of the Community Development Corp. for South Beach. Today, he is vice chairman of the board of directors for the Miami Downtown Development Authority.

NICHOLAS G. MILANO



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■ Nicholas G. Milano represents lenders, developers and borrowers and handles real estate contract drafting and negotiation; advanced title examination and issuance of title insurance as well as leasing issues for major retail clients.

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■ H. William Perry has been named among the Best Lawyers in America (2009-2011), *South Florida Business Journals* Ultimate CEO honorees (2009), and The U.S. Legal 500 for Real Estate and Construction in Florida for Transactions and Finance.

ANDREW SMULIAN



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■ Andrew Smulian oversees Florida's largest law firm. He is a highly regarded real estate attorney, and has been cited by numerous legal publications for his accomplishments.

STEVEN SONBERG



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■ Steven Sonberg is managing partner with Holland & Knight, a global law firm with more than 1,000 lawyers in 17 U.S. offices, as well as Abu Dhabi, Beijing and Mexico City. Prior to his election as managing partner, he served as chairman of the firm's Business Law Section, and previously led the Corporate Practice Group in South Florida.

COMMERCIAL REAL ESTATE BROKERS/LENDERS

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■ Gene Berman leads the second-largest commercial real estate brokerage in South Florida, with more than \$1 billion in aggregate sales

volume and 6.69 million square feet sold.

TERE BLANCA



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■ Tere Blanca leads a firm that is charged with leasing nearly 1.5 million square feet of office space, including trophy properties 1450 Brickell in Miami, 396 Alhambra in Coral Gables and One Park Square at Doral. In addition, it is the exclusive tenant representative advisor for the Miami Herald Media Co's relocation to Doral.

MARY JO EATON



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■ Mary Jo Eaton is or has been involved with strategic realignment of senior management and operations statewide; creation of a marketing center of excellence to drive collaboration across the region; and expansion of and recruitment for full-service capabilities in investment properties, office, industrial, retail, multifamily and health care.